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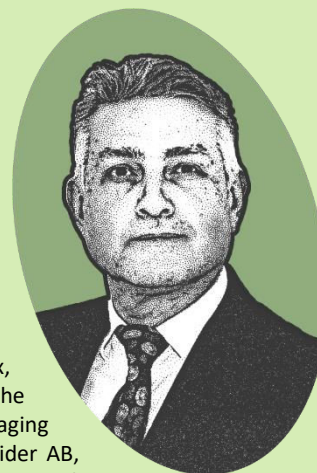
## Laurent Kssis

Laurent Kssis is a prominent figure in the European ETF and crypto ETP landscape, with 20 years of extensive experience.

As the founder of CEC Capital in London since 2013, he specializes in guiding issuers through the process of listing innovative crypto-related vehicles on European stock exchanges. Notably, he facilitated the successful listing of numerous ETPs, including Virtune's 4 innovative crypto ETPs on Nasdaq Stockholm in 2023.

Mr. Kssis served as the Head of Europe, MD at Hashdex, Brazil's largest crypto issuer, where he led the launch of the Nasdaq Crypto Index Europe ETP. Prior roles include Managing Director at Swiss-based 21Shares and CEO of XBT Provider AB, where he listed some of the earliest crypto ETPs. Kssis also served as a board member of Vinter AB, a Swedish-based crypto index manufacturer, for 3 years.

With a track record of over 30 admitted crypto ETPs on 6 European-regulated stock exchanges, Kssis has been instrumental in fostering growth and innovation within the industry.



### Industry experience

|  |                       |
|--|-----------------------|
| <b>CEC Capital</b>   | <b>2012 – Present</b> |
| Crypto ETP Specialist: Strategic & Lead Manager in ETF/ ETP, Digital Asset, Exec/non-exec board member, Strategic Advisor. |                       |
| <b>Issuance.Swiss AG</b>   | <b>2023 – Present</b> |
| <b>Virtune</b>   | <b>2023 – Present</b> |
| <b>21Shares/Amun AG</b>  | <b>2019 – 2021</b>    |
| <b>Vinter/Averno AB</b>  | <b>2019 – 2022</b>    |
| <b>XBT Provider AB / CoinShares</b>  | <b>2017 – 2019</b>    |
| <b>CoinShares</b>  | <b>2018 – 2019</b>    |
| <b>XBT Provider AB (CoinShares)</b>  | <b>2017 – 2019</b>    |
| <b>CoinSilium</b>  | <b>2015 – 2017</b>    |
| <b>Global Advisors Bitcoin Investment Fund Plc</b>   | <b>2015</b>           |
| <b>Bitcoin ETF Concept</b>   | <b>2014 – 2015</b>    |
| <b>Hashdex</b>   | <b>2021 – 2022</b>    |
| Head of Europe   |                       |
| <b>LDBS Frays Academy Trust</b>  | <b>2017 – 2020</b>    |
| Member of the Audit Committee  |                       |
| <b>FT Board Director Programme</b>   | <b>2015</b>           |
| Non-Executive Director   |                       |
| <b>Bluefin Trading LLC</b>   | <b>2012 - 2013</b>    |
| Partner  |                       |
| <b>LaBranche &amp; Co</b>  | <b>2008 – 2011</b>    |
| Head of ETF Market   |                       |
| <b>Societe Générale</b>  | <b>2006 – 2008</b>    |
| Head of ETF Trading & co-head of Portfolio Trading   |                       |
| <b>HypoVereinsbank / UniCredit</b>   | <b>2004 – 2006</b>    |
| Head of Portfolio Trading ETF  |                       |
| <b>Lexit LLP/ Neonet SEC</b>   | <b>2003 – 2004</b>    |
| MD - Electronic trading / US equity trading  |                       |
| <b>Lehman Brothers</b>   | <b>1999 – 2003</b>    |
| Head of Portfolio Trading & Advisory   |                       |
| <b>State Street</b>  | <b>1997 – 1999</b>    |
| FX Transition Management - Global Link   |                       |
| <b>S&amp;P Global Ratings</b>  | <b>1995 – 1997</b>    |
| DACH Head - Office Manager   |                       |
| <b>VNU Disclosure Inc</b>  | <b>1991 – 1995</b>    |
| Director - Head of European Sales  |                       |

### Areas of expertise

#### Crypto/Blockchain (ETPs):

- + Bitcoin, Ether, crypto currency ETPs/ETFs listing, blockchain, tokenization,
- + Structured products, derivatives, strategies, leveraged/reverse ETFs
- + Jurisdiction-agnostic: Euronext, BX Swiss, Boerse Stuttgart, Xetra, Tradegate, AQUIS (London), Nasdaq Stockholm, Nasdaq Nordic, Vienna Israel and Dubai.
- + Innovation: Gold/Bitcoin, baskets, wrappers, short strategies, statistical arbitrage, cash and carry, liquidity provision
- + Market-marking, Authorized Participant (AP) agreements, brokerage, planning & analysis
- + Sales & marketing, labeling, coaching & training, public relations, press releases, media
- + Regulatory admission, special purpose vehicles (SPV), prospectus, filings, issuance

#### Advisory

- + CEO, chairman, board of directors, exec/non-exec director, interim management
- + Investor relations, general meetings
- + Corporate strategy, administration, strategic planning
- + Governance, compliance, audit committee, audit, internal controls

#### Keywords:

Exchange-traded funds (ETFs), exchange-traded products (ETPs), market-marking agreement, authorized participant (AP) agreements, white labeling, hiring, coaching & training, public relations, media strategy, press releases, sales & marketing, capital raising, brokerage, risk reporting, listing, listing requirements, filings, prospectus, issuance, asset management, capital raising, derivatives, capital markets, Bitcoin, 21Shares, Hashdex, GOLD, Polkadot, Cardano, Solana, Algorand, BMR indices, XBT Provider, Global Advisors / Coinshares, CEC Capital, Issuance.Swiss, Virtune, Litecoin, XRP, Ethereum, TRAC, Tallymoney, Lionsgold, CoinSilium, Euronext Paris/Amsterdam, BX Swiss, Boerse Stuttgart, DB's Xetra (CCP), Tradegate, Wiener Boerse (Vienna Stock Exchange), AQUIS in London, Nasdaq Stockholm, Nasdaq Nordic, Israel exchange, Dubai exchange, board member, fund raising, strategic decision, non-executive director, audit committee, Chief Executive Officer, corporate governance, general meetings, balance sheet management, internal controls, corporate strategy, relationships, stock exchanges, broker-dealers, compliance, interim management, investor relations, institutions, planning, administration, audit.

### Education

|   |                    |
|---|--------------------|
| <b>FT Board Director Programme</b>              | <b>2015</b>        |
| Master's Degree, Non-Executive Director Diploma |                    |
| <b>City, University of London</b>               | <b>1988 – 1991</b> |
| Bachelor's Degree, Mathematics                  |                    |

[ NOT RETAINED ]